



Oronite

video transcript

chevron oronite: OLOA[®] 49835 product launch

Narrator

The marine industry is going through unprecedented changes in response to IMO 2020. The global reduction in fuel sulfur content from 3.5% to 0.5% requires innovative lubricant additive solutions. Oronite is ready to help their customers seamlessly expand their product portfolio with lubricant additives specifically designed for vessels operating on low sulfur fuels.

Maarten Boons, manager, global marine technology

The new formulation that we developed is, uh, specifically developed for the legislation change in 2020. Um, and we've done our best to secure a very wide, uh, variety of fuels so that we can test it under the right circumstances, which is something that we believe is unique.

Narrator

Oronite recognized the need to develop a new 40 BN marine cylinder lubricant additive solution to match the 0.5% sulfur fuel level and provide suitable detergency to keep the engine clean.

Alexandra Cole, specialist, marine product line

So to do that we looked at three main requirements that we had to meet. The first one was to use our best and newest and most innovative technology and componentry to bring the most optimized treat rate to the customers. The second thing we looked at was the base oil slate, and the market is changing so we need to cover that and make sure our customer requirements for base oil coverage are met. And the third thing we looked at is customers need reassurance. There's an awful lot of change going on out there, so we needed to do plenty of testing including real life testing on 0.5% sulfur fuel to bring that peace of mind to our customer base.

Narrator

OLOA[®] 49835 is an exciting new addition to Oronite's Marine and Power generation system product portfolio and is Oronite's recommended, cost-effective additive solution providing balanced acid neutralization and cleanliness performance. **OLOA[®] 49835** can be used in Group 1 and Group 2 base oils.

Ilse Oelius Smaal, manager, global marine product line

The Oronite marine team is a highly experienced team, localized all around the world. And they collect information about the industry, what is important to the industry, and uses that to develop the right products for our customers to ensure that our customers can meet the challenges that IMO 2020 brings to them.