



Oronite

video transcript

chevron oronite – adding up around the globe

Narrator

For nearly 100 years, Chevron Oronite has been providing customers with essential additives that help improve the performance and extend the life of fuels, engine oils, and lubricating fluids. From four-stroke motorcycles to two-story-high marine diesel engines, our additives help protect these complex moving parts against wear and challenging operating conditions, helping ensure they perform as intended.

In the years since our founding in 1917, to our important role in one of the world's largest integrated energy companies today, Oronite has become an industry leader across the diverse markets we serve.

We're recognized for a steady stream of industry firsts that have helped advance our industry and a forward-thinking approach that enables us to deliver competitively differentiated solutions to customers in more than 100 countries.

As engine and equipment technology has advanced through the decades, so too has our focus on what we do best -- delivering innovative technology. We do this with a network of research and development assets and resources, including expertly equipped engine testing labs and multiple research centers, each with unique strengths and expertise to address both regional and global market needs.

Our team of R&D specialists maintains continuous dialogue with key regulatory bodies, industry groups and technology leaders to help create new tests, techniques and ultimately the product innovations that anticipate customer needs.

With a legacy dating to our earliest additives used in the Ford Model T, our innovative technologies are backed by over 400 patent families that support an Oronite portfolio of unique additive packages for diesel, gasoline and natural gas engines, and cars, trucks, ships and locomotives, as well as the hydraulic and transmission systems of construction and farm equipment.

Millions of hours of rigorous testing, both in our technical centers and labs, as well as in the field under real world conditions, help validate the performance of our products. The demand for additives continues to grow as both engine and lubricant suppliers look to additives to help address a broad and complex spectrum of new requirements and operating standards that continue to evolve around the globe.

To help meet these demands, our customers rely on us for exceptional reliability. We're committed to delivering our product safely, efficiently and with formulations manufactured to precise specifications. To do so, we leverage a robust and interconnected global supply chain, anchored by three world-class plants in Singapore, France and the United States, and supported by regional and shareholder interest plants in Japan, Brazil, India and Mexico.

All Oronite manufacturing sites are ISO-certified for quality and environmental management and we take great pride in a world-class personal- and process-safety record, a standard that is prioritized over every performance measure. With a constant eye to the future, we have been rapidly increasing our manufacturing capacity to help ensure highly reliable supply wherever it is needed in the decades ahead.

Since 2010, a number of major expansion projects at all of our world-class plants have significantly expanded our global capacity and supply flexibility. In addition, planning is well under way for a new manufacturing facility in

Ningbo, China, that is currently projected to come on-stream in 2020, further strengthening our leading additives manufacturing presence in the Asia Pacific region.

The value our people deliver to customers goes beyond leading technology and reliable supply. At Oronite, we believe our employees are our greatest asset, enabling us to deliver lasting value that helps set us apart from the competition. We strive to build enduring relationships, listening to and developing a shared vision with our customers, nurtured through regular sharing of information and market insights.

Through our close collaboration with many leading original equipment manufacturers across our product lines, we help customers to identify trends that will shape market needs and provide early insights to evolving technologies. And at the core of each relationship is operating with integrity, doing what we say we will do.

Innovative technology, exceptional reliability, enduring relationships: together they add up to the commitments that drive our business and the commitments Oronite customers can expect and count on from our 2,000 dedicated employees around the world.

Des King, president, Chevron Oronite (2013-2017)

On behalf of all of us at Oronite, I would like to thank you for taking the time to learn more about us today. As we near our 100th year in business, our steadfast desire to be the global additive supplier most admired for its people, partnership and performance remains unchanged.

I encourage you to speak with one of our Oronite team members or visit our website for more information on our innovative technology, exceptional reliability and our continuous efforts to build enduring relationships.